

January 8, 2019

Phase 1 Summary:	
Phase 1 System Total	\$11,814,438
Phase 1 System Incentive	-\$4,360,167
Phase 1 System Total with Incentive	\$7,454,271

* Phase 1 Options are not included in the System Total and are itemized beneath the main pricing table.

Phase 1 Site #	Site/Tower Name	Total Site Price w/ Incentive	Incentive Discount	Total Site	Site Type	Op Position Count	Payment Milestone Schedule									
							Project Kickoff Complete - Del 1-1	Project Plan (Schedule Baseline) Complete - Del 1-SCHED	Project Management Plan Complete - Del 1-2	Contract Design Review Complete - Del 1-CDR	Delivery Equipment from Staging - Del 1-DLVR	FNE Installation Complete - Del 1-FNEINSTALL-1-23	PSAP Supervisor / Operator Training - Del 1-13.2.3 and 5-23	Less 15% Retainage	Final Acceptance - Del 1-19.1-23	
Phase 1 Deployment - Dispatch Sites and Core		\$7,454,271	-\$4,360,167	\$11,814,438			\$291,099	\$145,550	\$145,550	\$759,031	\$7,768,626	\$2,543,876	\$160,707	-\$1,118,141	\$1,118,141	
Applying Incentives																
Calculation of 15% Retainage																
Net of Retainage																
							-\$43,665	-\$21,832	-\$21,832	-\$113,855	-\$511,269	-\$381,581	-\$24,106			
							\$247,434	\$123,717	\$123,717	\$645,176	\$2,897,190	\$136,601			\$1,118,141	
1	Dakota Carrier Networks Data Center - Bismarck	\$498,146	-\$291,377	\$789,523	Master / Core w Spares	0	\$24,013	\$12,006	\$12,006	\$55,718	\$558,565	\$127,215	\$0	-\$74,722	\$74,722	
	Spares	\$174,048	-\$101,804	\$275,852	Spares	0	\$0	\$0	\$0	\$0	\$275,852	\$0	\$0	-\$26,107	\$26,107	
2	Central Dakota Communications Center	\$559,527	-\$327,280	\$886,807	Dispatch w CADI	8	\$12,140	\$6,070	\$6,070	\$31,969	\$646,132	\$176,581	\$7,845	-\$83,929	\$83,929	
3	State Radio	\$663,073	-\$387,846	\$1,050,919	Dispatch w CADI	10	\$12,140	\$6,070	\$6,070	\$31,969	\$776,004	\$203,709	\$14,957	-\$99,461	\$99,461	
4	Backup State Radio	\$363,349	-\$212,531	\$575,880	Dispatch w CADI	5	\$12,140	\$6,070	\$6,070	\$31,969	\$426,384	\$93,246	\$0	-\$54,502	\$54,502	
5	Stutsman State Communications Center - Jamestown	\$297,170	-\$173,821	\$470,992	Dispatch	3	\$12,140	\$6,070	\$6,070	\$31,969	\$300,038	\$107,820	\$6,884	-\$44,576	\$44,576	
6	Barnes State Dispatch - Valley City	\$239,299	-\$139,971	\$379,270	Dispatch w CADI	2	\$12,140	\$6,070	\$6,070	\$31,969	\$221,170	\$95,196	\$6,654	-\$35,895	\$35,895	
7	Richland State Communications / 911 - Wahpeton	\$305,171	-\$178,501	\$483,672	Dispatch w CADI	3	\$12,140	\$6,070	\$6,070	\$31,969	\$311,778	\$108,760	\$6,884	-\$45,776	\$45,776	
8	Trall / Steele 911 - Hillsboro	\$242,882	-\$142,067	\$384,949	Dispatch	2	\$12,140	\$6,070	\$6,070	\$31,969	\$227,790	\$94,256	\$6,654	-\$36,432	\$36,432	
9	Grand Forks PSAP	\$362,689	-\$212,145	\$574,834	Dispatch w CADI	6	\$12,140	\$6,070	\$6,070	\$31,969	\$382,026	\$126,698	\$9,861	-\$54,403	\$54,403	
10	Walsh State Communications - Grafton	\$239,299	-\$139,971	\$379,270	Dispatch w CADI	2	\$12,140	\$6,070	\$6,070	\$31,969	\$221,170	\$95,196	\$6,654	-\$35,895	\$35,895	
11	Pembina State 911 - Cavalier	\$239,299	-\$139,971	\$379,270	Dispatch w CADI	2	\$12,140	\$6,070	\$6,070	\$31,969	\$221,170	\$95,196	\$6,654	-\$35,895	\$35,895	
12	Cavalier State 911 - Langdon	\$237,090	-\$138,679	\$375,769	Dispatch	2	\$12,140	\$6,070	\$6,070	\$31,969	\$218,610	\$94,256	\$6,654	-\$35,563	\$35,563	
13	Lake Region 911 Center - Devils Lake	\$297,170	-\$173,821	\$470,992	Dispatch	3	\$12,140	\$6,070	\$6,070	\$31,969	\$300,038	\$107,820	\$6,884	-\$44,576	\$44,576	
14	Pierce State 911 - Rugby	\$237,147	-\$138,712	\$375,859	Dispatch	2	\$12,140	\$6,070	\$6,070	\$31,969	\$218,610	\$94,346	\$6,654	-\$35,572	\$35,572	
15	Rolette State 911 - Rolla	\$237,090	-\$138,679	\$375,769	Dispatch	2	\$12,140	\$6,070	\$6,070	\$31,969	\$218,610	\$94,256	\$6,654	-\$35,563	\$35,563	
16	Bottineau / Renville 911	\$237,090	-\$138,679	\$375,769	Dispatch	2	\$12,140	\$6,070	\$6,070	\$31,969	\$218,610	\$94,256	\$6,654	-\$35,563	\$35,563	
17	Minot Central Dispatch	\$402,037	-\$235,160	\$637,197	Dispatch w CADI	5	\$12,140	\$6,070	\$6,070	\$31,969	\$438,175	\$135,888	\$6,884	-\$60,306	\$60,306	
18	Mountrail State Sheriff's Office - Stanley	\$184,617	-\$107,986	\$292,603	Dispatch Upgrade w CADI	2 Upgrade	\$12,140	\$6,070	\$6,070	\$31,969	\$147,285	\$75,760	\$13,309	-\$27,693	\$27,693	
19	Williston / Williams State 911	\$353,604	-\$206,831	\$560,435	Dispatch w CADI	4	\$12,140	\$6,070	\$6,070	\$31,969	\$374,977	\$122,324	\$6,884	-\$53,041	\$53,041	
20	Stark / Dickinson Dispatch	\$342,020	-\$200,055	\$542,075	Dispatch w CADI	4	\$12,140	\$6,070	\$6,070	\$31,969	\$356,617	\$122,324	\$6,884	-\$51,303	\$51,303	
21	MHA Communications Center - New Town	\$211,924	-\$123,959	\$335,883	Dispatch Upgrade w CADI	4 Upgrade	\$12,140	\$6,070	\$6,070	\$31,969	\$196,989	\$75,760	\$6,884	-\$31,789	\$31,789	
22	Mercer / Oliver 911 - Stanton	\$291,233	-\$170,349	\$461,582	Dispatch	3	\$12,140	\$6,070	\$6,070	\$31,969	\$290,858	\$107,820	\$6,654	-\$43,685	\$43,685	
23	McLean State 911 - Washburn	\$239,299	-\$139,971	\$379,270	Dispatch w CADI	2	\$12,140	\$6,070	\$6,070	\$31,969	\$221,170	\$95,196	\$6,654	-\$35,895	\$35,895	

Pricing Notes:

- * The above pricing is predicated on an executed contract by January 28, 2019
- * "Options Not Executed" pricing requires purchase with Main Offering (and according to Phase, where a Phase is indicated).
- * The State is to procure backhaul, as needed, directly from Dakota Carrier Network (DCN).
- * Year 1 warranty is included in pricing.
- * Freight and taxes to be defined upon final selection.

Phase 1 Core / Dispatch Options Available with Initial PHASE 1 Purchase	Total Price
OPTION: 3.2.4 CORE RADIO INFRASTRUCTURE - Dynamic System Resilience (DSR)	
Geo Redundant Master Site	\$1,013,988

Phase 2 Summary:					January 8, 2019					Payment Milestone Schedule													
Phase 2 System Total																							
Phase 2 System Incentive																							
Phase 2 System Total with Incentive																							
* Phase 2 Options are not included in the System Total and are itemized beneath the main pricing table.																							
Phase 2 Site #	Site/Tower Name	Total Site Price w/ Incentive	Incentive Discount	Total Site	Site Type	Project Kickoff Complete - Del 2.1	Project Plan (Schedule Reviewed) Complete - Del 2.2 - SCHED	Project Management Plan Complete - Del 2.3	Contract Design Review Complete - Del 2.4 - CDR	Frequency Coordination - Del 2.5 - FRQC	Civil Services: Tower Remediation	Civil Services: Tribal Fees	Civil Services: Site Development	Total Civil Development Services - Del 2.6 - CIVL-2.6-6	Delivery of Site Facility Equipment (as Rec'd Tower, Shotter, Gen.) - Del 2.7 - DLVWV-2.6-6	Delivery of Antenna/Line Equipment - Del 2.8 - DLWAL-2.6-6	Delivery of RF Equipment - Del 2.9 - DLVNF-2.6-6	FNE Installation Complete - Del 2.10 - FNEINSTALL1	System Admin / Maintenance Training - Del 2.11	PSAP Supervisor / Operator RE/RESH Training - Del 2.12 - 3.3.3.3. and 5.2.3	Less 15% Retainage	Final Acceptance - Del 2.13	
Phase 2 Deployment - 45 State-Owned Sites		\$18,684,177	-\$8,722,267	\$27,406,444		\$467,750	\$233,875	\$233,875	\$1,281,653	\$309,524	Included in Del 2-CIVL-2.6-6	Included in Del 2-CIVL-2.6-6	Included in Del 2-CIVL-2.6-6	\$8,958,023	\$2,001,700	\$1,774,996	\$8,330,459	\$2,338,143	\$273,435	\$203,011	-\$2,802,627	\$2,802,627	
Non-Incentives																							
Net of Incentives																							
Calculation of 15% Retainage																							
Net of Retainage																							
1 Master / Core Licenses / Configuration																							
N/A Spares																							
System Admin / Maintenance Technician Training																							
Anova Incentives -872,267 Net of Incentives -872,267 Calculation of 15% Retainage -\$70,162 Net of Retainage \$97,577																							
1 Master / Core Licenses / Configuration \$18,617 \$39,968 \$125,586 Core \$10,169 \$5,084 \$5,084 \$20,337 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 N/A Spares \$420,188 -\$120,155 \$616,343 Spares \$0 System Admin / Maintenance Technician Training \$186,413 -\$87,022 \$273,435 Core \$0 24 \$432,263 -\$201,792 \$634,055 ASR \$10,168 \$5,084 \$5,084 \$28,029 \$6,878 \$0 \$10,000 \$212,394 \$222,394 \$74,360 \$38,339 \$192,780 \$50,939 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 25 \$285,089 -\$134,488 \$422,577 ASR / FSNM \$10,168 \$5,084 \$5,084 \$28,029 \$6,878 \$0 \$10,000 \$73,803 \$83,883 \$0 \$39,911 \$192,780 \$50,939 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 26 \$416,329 -\$194,353 \$610,682 ASR \$10,168 \$5,084 \$5,084 \$28,029 \$6,878 \$0 \$10,000 \$209,279 \$51,374 \$41,065 \$192,780 \$50,939 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 27 \$391,578 -\$182,799 \$574,376 ASR \$10,168 \$5,084 \$5,084 \$28,029 \$6,878 \$0 \$10,000 \$183,493 \$183,493 \$43,582 \$38,339 \$192,780 \$50,939 \$0 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\$28,029 \$6,878 \$0 \$10,000 \$209,279 \$219,279 \$51,374 \$41,065 \$192,780 \$50,939 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 62 \$396,205 -\$184,959 \$581,164 ASR \$10,168 \$5,084 \$5,084 \$28,029 \$6,878 \$0 \$10,000 \$190,281 \$200,281 \$43,582 \$38,339 \$192,780 \$50,939 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 63 \$457,015 -\$213,346 \$670,361 ASR \$10,168 \$5,084 \$5,084 \$28,029 \$6,878 \$0 \$10,000 \$238,380 \$248,380 \$82,153 \$41,065 \$192,780 \$50,939 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 64 \$457,015 -\$213,346 \$670,361 ASR \$10,168 \$5,084 \$5,084 \$28,029 \$6,878 \$0 \$10,000 \$238,380 \$248,380 \$82,153 \$41,065 \$192,780 \$50,939 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 65 \$375,564 -\$175,323 \$550,887 ASR \$10,168 \$5,084 \$5,084 \$28,029 \$6,878 \$0 \$10,000 \$162,675 \$172,675 \$43,582 \$38,667 \$192,780 \$50,939 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 66 \$334,571 -\$156,186 \$490,757 ASR \$10,168 \$5,084 \$5,084 \$28,029 \$6,878 \$175,000 \$68,946 \$0 \$37,848 \$192,780 \$50,939 \$0 \$0 \$0 \$0 \$0 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Grafton \$6,096 -\$2,846 \$8,942 Dispatch w CADI \$0 11 Pembina State 911 - Cavalier \$6,096 -\$2,846 \$8,942 Dispatch w CADI \$0 12 Cavalier State 911 - Langdon \$6,096 -\$2,846 \$8,942 Dispatch w CADI \$0 13 Lake Region 911 Center - Devils Lake \$6,307 -\$2,944 \$9,251 Dispatch w CADI \$0 14 Pierce State 911 - Rugby \$6,096 -\$2,846 \$8,942 Dispatch w CADI \$0 15 Rollette State 911 - Rolla \$6,096 -\$2,846 \$8,942 Dispatch w CADI \$0 16 Bottineau / Kenville 911 \$6,096 -\$2,846 \$8,942 Dispatch w CADI \$0 17 Minot Central Dispatch \$6,307 -\$2,944 \$9,251 Dispatch w CADI \$0 18 Mountrail State Sheriff's Office - Stanley \$12,192 -\$5,692 \$17,884 Dispatch w CADI \$0 19 Williston / Williams State 911 \$6,307 -\$2,944 \$9,251 Dispatch w CADI \$0 20 Stark / Dickinson Dispatch \$6,307 -\$2,944 \$9,251 Dispatch w CADI \$0 21 MHA Communications Center - New Town \$6,307 -\$2,944 \$9,251 Dispatch w CADI \$0 22 Mercer / Oliver 911 - Stanton \$6,096 -\$2,846 \$8,942 Dispatch w CADI \$0 23 McLean State 911 - Washburn \$6,096 -\$2,846 \$8,942 Dispatch w CADI \$0																							

Pricing Notes:
 * The above pricing is predicated on an executed contract by January 28, 2019.
 ** Options Not Executed* pricing requires purchase with Main Offering (and according to Phase, where a Phase is indicated).
 * Tower Remediation Contingency is included based on an anticipated average 375,000 per tower with a total up to 3750,000 for 10 existing towers in Phase 2 Deployment noted as remediation in the pricing chart above.
 * Remediation work on any of the 10 existing towers may not commence until the parties mutually agree on the extent of remediation necessary for each tower, and the cost of the remediation for each tower.
 * Tribal fee Contingency is included based on an anticipated \$10,000 per tower site with a total up to 450,000 for the 45 tower sites in Phase 2 Deployment as noted in the pricing chart above.
 * Any amounts of the 3750,000 Tower Remediation Contingency that are not expended on tower remediation or any amounts of the 450,000 Tribal Fee Funds that are not expended on tower remediation.
 * The State is to procure bandwidth, as needed, directly from Dakota Carrier Network (DCN).
 * Year 1 warranty is included in pricing.
 * Freight and taxes to be defined upon final selection.

Phase 2 Options Available with PHASE 2 Purchase	Total Price
OPTION: Integrated Voice & Data, Enhanced Data for up to 25,000 users	\$1,129,531

Exhibit D - Phase 3 Pricing

148		6615,123	-\$100,893	\$716,016	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$146,887	\$231,887	\$133,927	\$40,274	\$202,466	\$51,542	\$0	\$0	\$92,268	\$92,268
149		\$623,349	-\$102,241	\$725,594	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$154,710	\$239,710	\$133,927	\$42,019	\$202,466	\$51,542	\$0	\$0	\$93,501	\$93,501
150*		\$628,307	-\$99,775	\$728,083	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$141,298	\$236,298	\$133,927	\$37,930	\$202,466	\$51,542	\$0	\$0	\$91,246	\$91,246
151		\$618,354	-\$101,423	\$719,777	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$150,239	\$235,239	\$133,927	\$40,683	\$202,466	\$51,542	\$0	\$0	\$92,753	\$92,753
152		\$619,244	-\$101,569	\$720,813	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$150,239	\$235,239	\$133,927	\$41,719	\$202,466	\$51,542	\$0	\$0	\$92,887	\$92,887
153		\$623,085	-\$102,199	\$725,284	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$154,710	\$239,710	\$133,927	\$41,719	\$202,466	\$51,542	\$0	\$0	\$93,463	\$93,463
154		\$616,776	-\$101,492	\$720,268	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$150,239	\$235,239	\$133,927	\$41,174	\$202,466	\$51,542	\$0	\$0	\$92,816	\$92,816
155*		\$614,621	-\$100,812	\$715,444	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$146,887	\$231,887	\$133,927	\$38,702	\$202,466	\$51,542	\$0	\$0	\$91,195	\$91,195
156*		\$613,740	-\$100,666	\$714,407	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$146,886	\$231,886	\$133,927	\$38,666	\$202,466	\$51,542	\$0	\$0	\$92,061	\$92,061
157		\$618,543	-\$101,454	\$719,996	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$150,240	\$235,240	\$133,927	\$40,902	\$202,466	\$51,542	\$0	\$0	\$92,781	\$92,781
158		\$757,557	-\$124,255	\$881,812	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$0	\$10,000	\$335,463	\$345,463	\$185,302	\$41,120	\$202,466	\$51,542	\$0	\$0	-\$113,634	\$113,634
159		\$757,557	-\$124,255	\$881,812	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$0	\$10,000	\$335,463	\$345,463	\$185,302	\$41,120	\$202,466	\$51,542	\$0	\$0	-\$113,634	\$113,634
160		\$628,327	-\$102,403	\$729,730	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$154,710	\$239,710	\$133,927	\$43,665	\$202,466	\$51,542	\$0	\$0	\$93,649	\$93,649
161		\$633,753	-\$103,949	\$737,702	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$163,092	\$248,092	\$133,927	\$45,755	\$202,466	\$51,542	\$0	\$0	\$95,063	\$95,063
162		\$624,303	-\$102,399	\$726,702	ASR	\$10,337	\$5,169	\$5,169	\$28,367	56,878	\$75,000	\$10,000	\$154,710	\$239,710	\$133,927	\$43,137	\$202,466	\$51,542	\$0	\$0	\$93,646	\$93,646
24		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
25		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
26		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
27		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
28		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
29		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
30		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
31		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
32		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
33		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
34		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
35		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
36		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
37		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
38		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
39		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
40		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
41		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
42		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
43		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
44		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
45		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
46		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
47		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
48		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
49		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
50		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
51		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
52		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
53		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
54		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
55		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
56		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
57		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
58		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
59		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
60		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
61		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
62		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
63		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
64		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
65		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
66		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
67		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289
68		\$8,591	-\$1,409	\$10,000	ASR	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	-\$1,289	\$1,289

Pricing Notes:

- ** The above pricing is predicated on an executed contract by January 28, 2019
- * Options Not Executed* pricing requires purchase with Main Offering (and according to Phase, where a Phase is indicated).
- * Tower Remediation Contingency is included based on an anticipated average \$75,000 per tower with a total up to \$6,225,000 for 83 existing towers in Phase 3 Deployment noted as remediation in the pricing chart above.
- * Remediation work on any of the 83 existing towers may not commence until the parties mutually agree on the extent of remediation necessary for each tower, and the cost of the remediation for each tower.
- * Tribal Fee Contingency is included based on an anticipated \$10,000 per tower site with a total up to \$940,000 for the 94 tower sites in the Phase 3 Deployment as noted in the pricing chart above.
- * Any amounts of the \$6,225,000 Tower Remediation Contingency that are not expended on tower remediation or any amounts of the \$940,000 Tribal Fee funds that are not earned by, and shall not be paid to, the CONTRACTOR.
- * The State is to procure backhaul, as needed, directly from Dakota Carrier Network (DCN).
- * Year 1 warranty is included in pricing.
- * Freight and taxes to be defined upon final selection.

Phase 3 Options Available with PHASE 3 Purchase		Total Price
OPTION: COVER THE AIR RE-KTYING with kxuf for 25,000 users - Infrastructure / Consoles Only (requires IV&D)		\$543,452
OPTION: BAFO CIVIL: Upgrade proposed new guyed towers (quantity 11) to support additional loading requirements; tower site maintenance not included.		\$1,479,580
OPTION: Coaxial Transmit Transmission Line Upgrade to 1 5/8" (from 7/8") for equipment and install.	Additional \$3.89 per linear foot of line required for equipment and installation.	
OPTION: 3 x 4 CORE-RADIO INFRASTRUCTURE (SSI Gateway (5 interfaces) to Neighboring Systems - Equipment/Services		\$1,153,008
OPTION: Deduct SDM3000 per site	Deduct \$4,161 per site; 94	

Not Yet Executed Options Pricing

Options Include Year 1 Warranty Only.

Phase 1 Core / Dispatch Options

Additional Position at an Existing PSAP

Total Price

\$55,290

OPTION: Dispatch Console 24" Touchscreen Monitor in place of the proposed Dispatch Position Non - Touch 24" monitor (per unit adder to main offering)

\$880 per unit

OPTION: KVM switch for proposed new dispatch consoles (per unit).

\$383 per unit

CSI - Console Interface

\$30,000 per dispatch operator dispatch

Optional Logging Recorder Quote to be provided separately upon further requirements definition.

Phase 2 Core / RF Site Options

OPTION: GPS Feature for up to 25,000 users per Original RFP scope (includes Infrastructure Only - see subscriber option for additional pricing)
NOTE: This infrastructure option also requires the IV&D/Enhanced Data option and subscriber options.

\$982,087

- Optional 3rd party mapping is not included but, can be provided separately upon request

- Additional users above 25,000 can be quoted separately upon request

OPTION: Over the Air Programming for 25,000 users per Original RFP scope (Infrastructure / Consoles Only - see subscriber option for additional pricing).

\$23,642

OPTION: Fire Station Alerting: Includes 1 Replacement Console with antenna and line for integration with the proposed console offering.

\$8,423

Phase 3 Core / RF Site Options

OPTION: Geo Redundant Prime Sites @ 7 Locations

\$1,857,603

Additional Maintenance Technician and System Administrator Training Options (up to 12 attendees):

Dynamic System Resilience Overview Training - System Administrator ACS 715023 (Online)

\$2,323

Dynamic System Resilience Overview Training - 1st Echelon Technical ACS715023 (Online)

\$2,323

ASTRO IV&D Logger Integration - 1st Echelon Technical AST 1002 (On-site)

\$24,487

ASTRO 25 IV&D Secure Communications Workshop (OTAR) to include KMF ACS7171207 (On-site)

\$24,487

APX Technical Subscriber Academy APX010 (On-site)

\$24,487

Motorola Solutions' complete training catalog with current course agendas, pricing and scheduling can be located at the following link:

https://www.motorolasolutions.com/en_us/products/training/technology-portfolio.html

Motorola Solutions Subscriber Pricing

* Motorola will provide 40% discount off the current list price for all current production APX mobile, portable radios, and console/control stations. Above the 40% discount, the TDMA option and Five Year Extended Warranty "Service From The Start" option for these radios are included at no charge.

* Additionally, a spare battery will be provided at no charge for each portable radio ordered.

* Accessories as listed in our BAFO response will remain at 37% off current list price, all other accessories will be at 25% off current list price.

* The LEX LTE Smartphone and VML products will be offered at 37% off current list price

* All qualified and identified agencies within the State Of North Dakota, including any federal, state or local governmental entity or emergency service provider in the state of North Dakota that uses the State's System can obtain a Motorola OnLine (MOL) account which will allow access to the price catalog. https://www.motorolasolutions.com/en_us/how-to-buy.html Motorola Solutions or its authorized Manufacturer Representatives can assist in setting up accounts as needed.

Motorola Solutions Radio Subscriber Train-the-Trainer Training

Class Name	No. of Trainers / Students	Duration / Days	Price
APX6000 Portable (3 Models) and APX6500 Mobiles (1 Model) Train-the-Trainer Utilizing the Interactive End User Tool Kit (Instructor-led) Materials Include: 15 CDs of the tailored files 3 Interactive End User Tool Kits (Portables 1.5 and 28.3) (Mobile 1 Model) APX6000 Portable Model 1.5 15 Tailored Instructor Guides 15 Tailored Quick Reference Cards APX6000 Portable (Model 2) 15 Tailored Instructor Guides 15 Tailored Quick Reference Cards APX6000 Portable (Model 3) 15 Tailored Instructor Guides 15 Tailored Quick Reference Cards APX6500 Mobile (1 Model) 15 Tailored Instructor Guides 15 Tailored Quick Reference Cards	Up to 15 State Trainers	1 day	\$10,660
Total for one (1) Train-the-Trainer Session	Up to 15	1 day	\$10,660

Pricing Notes:

* The above pricing is predicated on an executed contract by January 28, 2019

* "Options Not Executed" pricing requires purchase with Main Offering (and according to Phase, where a Phase is indicated).

* The State is to procure backhaul, as needed, directly from Dakota Carrier Network (DCN).

* Year 1 warranty is included in pricing.

* Freight and taxes to be defined upon final selection.

Maintenance and System Upgrade Agreement Pricing

- The maintenance costs provided in this table reflect the start of maintenance after the warranty year.

- Maintenance pricing below are estimates only based on estimated rollouts.

The final option selection and final implementation rollout dates will determine the final maintenance pricing.

Section	DESCRIPTION:	ESTIMATED ROLLOUT	*TOTAL PRICE Years 1-9	Year 1 Maintenance	Year 2 Maintenance	Year 3 Maintenance	Year 4 Maintenance	Year 5 Maintenance	Year 6 Maintenance w/ SUA	Year 7 Maintenance	Year 8 Maintenance	Year 9 Maintenance	
3.2.4	Single Zone Core + Network Management Client (1)	PHASE 1	\$1,090,523	Included with Purchase	\$46,447	\$47,607	\$48,798	\$50,018	\$695,452	\$65,743	\$67,387	\$69,071	
3.2.8	Dispatch - 22 dispatch sites												
	State Radio	PHASE 1	\$330,192	Included with Purchase	\$29,076	\$29,831	\$30,577	\$31,341	\$103,359	\$34,467	\$35,329	\$36,212	
	Backup State Radio	PHASE 1	\$194,816	Included with Purchase	\$17,792	\$18,237	\$18,693	\$19,160	\$59,023	\$20,130	\$20,633	\$21,149	
	Barnes County Dispatch	PHASE 1	\$146,659	Included with Purchase	\$13,140	\$13,497	\$13,834	\$14,180	\$44,670	\$15,392	\$15,776	\$16,171	
	Bottineau / Renville 911	PHASE 1	\$95,161	Included with Purchase	\$7,534	\$7,723	\$7,916	\$8,114	\$36,137	\$9,019	\$9,244	\$9,475	
	Cavaliar County 911	PHASE 1	\$95,161	Included with Purchase	\$7,534	\$7,723	\$7,916	\$8,114	\$36,137	\$9,019	\$9,244	\$9,475	
	Central Dakota Communications Center	PHASE 1	\$288,524	Included with Purchase	\$25,092	\$25,748	\$26,391	\$27,051	\$92,902	\$29,698	\$30,441	\$31,202	
	Grand Forks Public Safety Answering Point	PHASE 1	\$241,332	Included with Purchase	\$21,339	\$21,901	\$22,448	\$23,010	\$75,959	\$24,930	\$25,553	\$26,192	
	Lake Region 911 Center	PHASE 1	\$119,238	Included with Purchase	\$9,526	\$9,765	\$10,009	\$10,259	\$44,608	\$11,403	\$11,688	\$11,980	
	McLean County 911	PHASE 1	\$146,659	Included with Purchase	\$13,140	\$13,497	\$13,834	\$14,180	\$44,670	\$15,392	\$15,776	\$16,171	
	Mercer / Oliver 911	PHASE 1	\$117,941	Included with Purchase	\$9,526	\$9,765	\$10,009	\$10,259	\$43,311	\$11,403	\$11,688	\$11,980	
	MHA Communications Center	PHASE 1	\$190,921	Included with Purchase	\$17,124	\$17,580	\$18,020	\$18,470	\$57,721	\$20,161	\$20,665	\$21,181	
	Minot Central Dispatch	PHASE 1	\$217,592	Included with Purchase	\$19,116	\$19,622	\$20,113	\$20,615	\$68,786	\$22,545	\$23,109	\$23,686	
	Mountrail County Sheriffs Office	PHASE 1	\$145,362	Included with Purchase	\$13,140	\$13,497	\$13,834	\$14,180	\$43,373	\$15,392	\$15,776	\$16,171	
	Pembina County 911	PHASE 1	\$146,659	Included with Purchase	\$13,140	\$13,497	\$13,834	\$14,180	\$44,670	\$15,392	\$15,776	\$16,171	
	Pierce County 911	PHASE 1	\$95,161	Included with Purchase	\$7,534	\$7,723	\$7,916	\$8,114	\$36,137	\$9,019	\$9,244	\$9,475	
	Richland County Communications / 911	PHASE 1	\$172,033	Included with Purchase	\$15,132	\$15,538	\$15,927	\$16,325	\$54,438	\$17,776	\$18,221	\$18,676	
	Rolette County 911	PHASE 1	\$95,161	Included with Purchase	\$7,534	\$7,723	\$7,916	\$8,114	\$36,137	\$9,019	\$9,244	\$9,475	
	Stark / Dickinson Dispatch	PHASE 1	\$192,218	Included with Purchase	\$17,124	\$17,580	\$18,020	\$18,470	\$59,018	\$20,161	\$20,665	\$21,181	
	Stutsman County Communications Center	PHASE 1	\$119,238	Included with Purchase	\$9,526	\$9,765	\$10,009	\$10,259	\$44,608	\$11,403	\$11,688	\$11,980	
	Trails / Steele 911	PHASE 1	\$96,458	Included with Purchase	\$7,534	\$7,723	\$7,916	\$8,114	\$37,434	\$9,019	\$9,244	\$9,475	
	Walsh County Communications	PHASE 1	\$146,659	Included with Purchase	\$13,140	\$13,497	\$13,834	\$14,180	\$44,670	\$15,392	\$15,776	\$16,171	
	Williston / Williams County 911	PHASE 1	\$194,812	Included with Purchase	\$17,124	\$17,580	\$18,020	\$18,470	\$61,612	\$20,161	\$20,665	\$21,181	
3.2.3	45 RF Sites	PHASE 2	\$2,839,011	Included with Purchase	\$212,459	\$217,770	\$223,214	\$228,794	\$1,217,465	\$240,377	\$246,386	\$252,546	
					Not Deployed - Final Release	Not Deployed - Final Release	Yr 1 Warranty Included with Purchase						
3.2.3	76 RF Sites + 18 Simulcast Sites	PHASE 3	\$5,438,936	Included with Purchase				\$625,062	\$2,847,401	\$639,373	\$655,358	\$671,742	
TOTAL MAIN OFFERING - includes Technical Support, Dispatch, Network Monitoring, Security Update Service, Security Monitoring, Infrastructure Repair; with 1st Echelon performed by State			\$12,956,431	Included with Purchase	\$569,776	\$584,385	\$598,994	\$1,239,031	\$5,929,699	\$1,311,781	\$1,344,576	\$1,378,190	
<i>Should the State elect to implement 95%/95% mobile coverage by Region in Phase 2 by deploying 31 sites from Phase 3 in Phase 2, the following adjustments would be made to the maintenance pricing for each Phase:</i>													
OPTION:													
3.2.3	45 Phase 2 RF Sites + 31 Original Phase 3 Sites = 76 Sites	PHASE 2	\$4,794,775	Included with Purchase	\$358,818.80	\$367,789.12	\$376,983.85	\$386,408.45	\$2,056,163.00	\$405,969.95	\$416,119.20	\$426,522.18	
3.2.3	76 RF Sites + 18 Simulcast Sites Less 31 Original Phase 3 Sites Deployed in Phase 2 = 45 RF Sites + 18 Simulcast Sites	PHASE 3	\$3,933,322	Included with Purchase		Not Deployed - Final Release	Not Deployed - Final Release	Included with Purchase	\$467,448	\$2,008,703	\$473,780	\$485,625	\$497,766
3.2.4	BAFO - Maintenance/SUA - Optional DSR	PH1	\$605,701	Included with Purchase	\$39,181	\$40,160	\$41,164	\$42,194	\$306,663	\$44,329	\$45,437	\$46,573	
3.2.4	BAFO - Maintenance/SUA - Optional Integrated Voice & Data, Enhanced Data for up to 25,000 users (Infrastructure Only)	PH2	\$0	Included with Purchase	No charge if purchased with Core Offering	No charge if purchased with Core Offering	No charge if purchased with Core Offering	No charge if purchased with Core Offering	No charge if purchased with Core Offering	No charge if purchased with Core Offering	No charge if purchased with Core Offering	No charge if purchased with Core Offering	
3.2.4	BAFO - Maintenance/SUA - Optional ISSI (ISSI Gateway (5 Interfaces) to Neighbor System)	PH2	\$770,313	Included with Purchase	\$76,561	\$78,857	\$81,224	\$83,660	\$175,679	\$88,755	\$91,417	\$94,160	
3.2.11	BAFO - Maintenance/SUA - Optional Encryption	Initial	\$417,293	Included with Purchase	\$44,845	\$46,190	\$47,576	\$49,003	\$68,991	\$51,987	\$53,547	\$55,153	
3.2.12	OPTIONAL: Over the Air Re-keying	PH3	No Additional Charge	Included with Purchase	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	

Motorola Solutions' Site Facility and Tower Maintenance Plan includes:

- Maintenance and repairs, as required, for new generator, ATS, HVAC, UPS, antenna, transmission line equipment provided by Motorola in this contract.

- The maintenance costs provided in this table reflect the start of maintenance after the warranty year.

DESCRIPTION:	ESTIMATED ROLLOUT	*TOTAL PRICE Years 1-9	Year 1 Maintenance	Year 2 Maintenance	Year 3 Maintenance	Year 4 Maintenance -				Year 8 Maintenance -		
						w/ UPS Battery Replacement	Year 5 Maintenance	Year 6 Maintenance	Year 7 Maintenance	w/ UPS Battery Replacement	Year 9 Maintenance	
24	PHASE 2	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
25	PHASE 2	\$21,966	\$1,758	\$1,811	\$1,865	\$3,973	\$1,979	\$2,038	\$2,100	\$4,214	\$2,227	
26	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
27	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
28	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
29	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
30	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
31	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
32	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
33	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
34	PHASE 2	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
35	PHASE 2	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
36	PHASE 2	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
37	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
38	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
39	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
40	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
41	PHASE 2	\$21,966	\$1,758	\$1,811	\$1,865	\$3,973	\$1,979	\$2,038	\$2,100	\$4,214	\$2,227	
42	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
43	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
44	PHASE 2	\$30,021	\$2,551	\$2,628	\$2,707	\$4,839	\$2,871	\$2,958	\$3,046	\$5,189	\$3,232	
45	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
46	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
47	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
48	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
49	PHASE 2	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
50	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
51	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
52	PHASE 2	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
53	PHASE 2	\$21,966	\$1,758	\$1,811	\$1,865	\$3,973	\$1,979	\$2,038	\$2,100	\$4,214	\$2,227	
54	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
55	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
56	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
57	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
58	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
59	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
60	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
61	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
62	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
63	PHASE 2	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
64	PHASE 2	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
65	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
66	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
67	PHASE 2	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
68	PHASE 2	\$20,226	\$1,722	\$1,773	\$1,827	\$3,249	\$1,938	\$1,996	\$2,056	\$3,485	\$2,181	
69	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
70	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
71	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
72	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
73	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
74	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
75	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
76	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
77	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
78	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
79	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
80	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
81	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
82	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
83	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
84	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
85	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
86	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
87	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
88	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
89	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
90	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
91	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
92	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
93	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
94	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	
95	PHASE 3	\$28,281	\$2,515	\$2,590	\$2,668	\$4,115	\$2,830	\$2,915	\$3,003	\$4,460	\$3,185	

Section	BAFO - MAINTENANCE / SUA YEARS FOR OPTIONS	ESTIMATED ROLLOUT	*TOTAL PRICE Years 1-9	Warranty Year	Year 2 Maintenance	Year 3 Maintenance	Year 4 Maintenance	Year 5 Maintenance	Year 6 Maintenance w/ SUA	Year 7 Maintenance	Year 8 Maintenance	Year 9 Maintenance
3.2.4	BAFO - Maintenance/SUA - Optional Geo Prime ((7) Geographically Redundant Prime RF Sites)	PH3	\$758,176	Included with Purchase	Not Deployed - Final Release	Not Deployed - Final Release	Included with Purchase	\$119,070	\$248,660	\$126,321	\$130,111	\$134,014
3.2.8	BAFO - Maintenance/SUA - Optional Additional Position at an Existing PSAP (+1 op)	Initial	\$23,260	Included with Purchase	\$2,108	\$2,160	\$2,214	\$2,270	\$7,174	\$2,385	\$2,444	\$2,505
3.2.15	BAFO - Maintenance/SUA - Optional NICE IP Clear Logger Recording Solution (CENTRALIZED IP Logging Solution (Main and DSR) with analog recorders at 22 PSAPs). NOTE: The SUA is only included for the IP Loggers.	Initial	\$2,266,939	Included with Purchase	\$251,758	\$259,311	\$267,090	\$275,103	\$311,577	\$291,857	\$300,612	\$309,631
3.2.14	OPTIONAL: GPS Location	PH3	No Additional Charge	Included with Purchase	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge
3.2.13	OPTIONAL: Over The Air Programming	PH3	No Additional Charge	Included with Purchase	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge	No Additional Charge
3.2.16	OPTIONAL: Fire Station Alerting - consolette service and maintenance can be provided upon final quantity and location definition.	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
TOTAL BAFO ADDITIONAL and OPTIONAL ITEMS (1st Echelon performed by State)- includes Technical Support, Dispatch, Network Monitoring, Security Update Service, Security Monitoring, Infrastructure Repair			\$3,048,375	\$0	\$253,866	\$261,471	\$269,305	\$396,443	\$567,410	\$420,563	\$433,168	\$446,150
Section	SUBSCRIBERS - SINGLE UNIT PRICING ONLY											
	OPTIONAL SUBSCRIBER - Annual Preventative Mtnc per Mobile at service shop		\$786	\$79	\$81	\$83	\$85	\$87	\$89	\$92	\$94	\$96
	OPTIONAL SUBSCRIBER - Annual Preventative Mtnc per Portable at service shop		\$714	\$72	\$74	\$75	\$77	\$79	\$81	\$83	\$85	\$87

NOTES:

- 1 IMPLEMENTATION PLAN: Final Option selection and rollout will determine final maintenance / SUA pricing.
- 2 FIRE STATION ALERTING: Consolette Replacement Services and maintenance are not included and can be proposed separately upon final quantity and location definition.
- 3 LOCAL PSAP (22) ANALOG LOGGING RECORDERS: SUA for the NRX analog recorders is not included. If desired this can be quoted separately based upon final selection.
- 4 UNICATION PAGERS: Manufacturer's Defect 2 year warranty is included for pager and 1 year for accessories, battery
- 5 TOWER MAINTENANCE: If desired this can be quoted separately.

ASR SITE EQUIPMENT

- (2) Two Site Gateway Router
- (2) Two LAN Switch
- (3) Three GTR8000 Base Radios with TDMA Trunking Repeater Software
- (1) One SDM3000 Auxillary Input / Output Device
- (1) One GGM8000 Conventional Gateway
- (1) One Radio Frequency Distribution System - RFDS
- (1) One Transmit Antenna System
- (2) Two Receive Antenna Systems with Diversity Tower Top Amp - TTA
- (1) One TTA Test Line

SIMULCAST PRIME SITE EQUIPMENT (CO-LOCATED with a RF SUBSITE)

- (2) Two Site Gateway Routers
- (2) Two LAN Switch
- (2) Two SubSite Access Gateway Routers
- (2) Two SubSite Backhaul Switches
- (4-5) Four to Five GCM8000 Comparators with TDMA
- (2) Two GCP8000 Simulcast Controllers

SIMULCAST RF SUBSITE EQUIPMENT

- (2) Two Site Gateway Router
- (2) Two LAN Switch
- (4-5) Four to Five GTR8000 Base Radios with TDMA Trunking Repeater Software
- (1) One GPS Reference Device
- (1) One SDM3000 Auxillary Input / Output Device
- (1) One GGM8000 Conventional Gateway
- (1) One Radio Frequency Distribution System - RFDS
- (1) One Transmit Antenna System
- (2) Two Receive Antenna Systems with Diversity Tower Top Amp - TTA
- (1) One TTA Test Line

January 8, 2019

ATTACHMENT #8 with BAFO Civil Pricing
PROPOSED TOWER LIST - Project 25 80884E

Table with columns: Site/Tower Name, County, Latitude, Longitude, Original Response Tower, Original Response Sheath, Generator, Owner, Total Site Construction, Tower Remanufacture, Tribal Fees, Site Facility Equipment, Civil Services with Construction Management, BAFO Tower (Coyote) Additional Lifting and Fuel, BAFO Replaces State Shelters - 10' Size, BAFO Ingress-Extinguish Shelter Economy, BAFO State Tower Decommissioning and Removal, BAFO Shelter Demolition and Removal, BAFO Generator, ATU, Fuel Tank, BAFO New Requirements Site Additional Cost, Total Site Cost - Original Cost + BAFO Tower Requirements.

Pricing Notes:
* The above pricing is predicated on an executed contract by January 28, 2019
* Options not exercised: pricing requires purchase with Main Offer (and according to Phase, where a phase is listed)

- * Tower Remediation Contingency is included based on an anticipated average \$75,000 per tower for existing towers (\$750,000 for 10 towers in Phase 2 and \$6,225,000 for 83 towers in Phase 3) noted as remediation in the chart above.
- * Remediation work on any of the existing towers may not commence until the parties mutually agree on the extent of remediation necessary for each tower, and the cost of the remediation for each tower.
- * Total Fee Contingency is included based on an anticipated \$10,000 per tower site (\$450,000 for 45 sites in Phase 2 and \$840,000 for 94 sites in Phase 3) as noted in the chart above.
- * Any amounts of the Tower Remediation Contingency that are not expended on tower remediation or any amounts of the Total Fee funds that are not earned by, and shall not be paid to, the CONTRACTOR.
- * The State is to procure bandwidth, as needed, directly from Dakota Career Network (DCN).
- * Year 1 wireline is included in discrete.
- * Freight and taxes to be defined upon final selection.

Should the State elect to implement 95%/95% mobile coverage by Region in Phase 2, the following Phase 3 sites will be required to be implemented in Phase 2 (the sites are also highlighted in the list above):

See Below